FIG. 1

FIG. 2

FIG. 3

ACCESS NETWORK INTERFACE —110

GO TO DESIRED DIVISION /SERVICE —112

GO TO QUERY PORTION —114   116

SELECT PRESENT SYSTEM —130

SELECT UPGRADE SYSTEM —134

154

CONTINUE WITH DEFAULT DATA

YES

USE DEFAULT HEALTH CARE DATA ? —138

NO

156

ENTER HEALTH CARE DATA

TABLE OF RESULTS   GO TO RESULTS (COMPARISON OF SYSTEMS) —222   GRAPH(S) OF RESULTS

224   226

PROCESSING SYSTEM COMPARES THE PRESENT & UPGRADE SYSTEMS IN VIEW OF HEALTH CARE DATA PROVIDED —232

NETWORK INTERFACE DISPLAYS RESULTS —234

247 — VIEW MORE INFORMATION   ?   PURCHASE UPGRADE —251

VIEW ADDITIONAL RESULTS —249

122   118

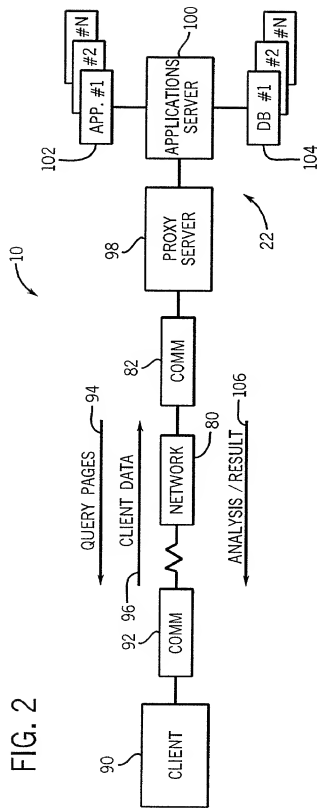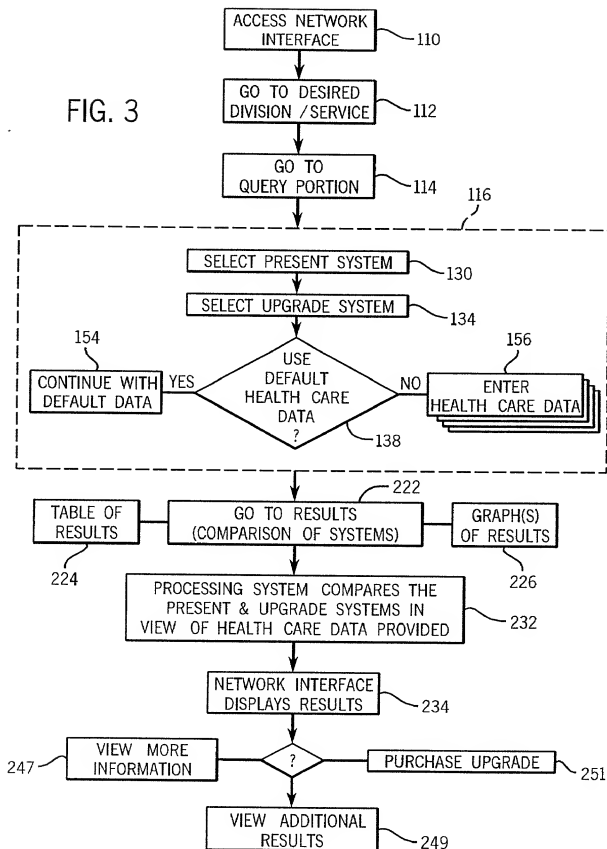126 (TM) COMPANY NAME —120   121— DIVISION / SERVICE AREA

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132   128
└ SELECT PRESENT SYSTEM   136 — SELECT UPGRADE SYSTEM

| PRESENT SYSTEM ▼ | 148 — | UPGRADE SYSTEM ▼ |
142   144   146

┌ ENTER HEALTH CARE INFORMATION:
140
                                                        152
┌ SITE / OPERATIONAL DATA: SERVICES / PATIENT DATA: ┘
150
    SITE ITEM 1: | VAL1-1 | —158   SERV. ITEM 1: | VAL2-1 | —186
174 — PREP. TIME (MIN): | VAL1-2 | —160   SERV. ITEM 2: | VAL2-2 | —188
176 — BACKLOG (DAYS): | VAL1-3 | —162   SERV. ITEM N: | VAL2-N | —190
178 — OPER. DAYS / YR: | VAL1-4 | —164
180 — OPER. HRS / DAY: | VAL1-5 | —166   PATIENT MIX (% OF TOTAL): —192
182 — CHARGE / EXAM: | VAL1-6 | —168 208 CATEGORY 1(%): | VAL3-1 | —194
184 — EXPERIENCE: | VAL1-7 ▼ | —170 210 NEURO (%): | VAL3-2 | —196
    SITE ITEM N: | VAL1-N | —172   VASCULAR (%): | VAL3-3 | —198
                                    212 — BODY (%): | VAL3-4 | —200
                                    214 — CARDIAC (%): | VAL3-5 | —202
                                    216 — CATEGORY N (%): | VAL3-N | —204
                                    218 — TOTAL (%): | TOTAL | —206

| GRAPHS OF RESULTS | | RESET DEFAULTS | | TABLE OF RESULTS |
        228   220   230

FIG. 4

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126   128

A B C
GRAPH 1

A B
GRAPH 2

A B C
GRAPH 3

Y
B
A
X
GRAPH 4

244, 148
242, 144—

250

240

TABLE OF RESULTS

A = PRESENT SYSTEM
B = UPGRADE SYSTEM
C = UPGRADE SYSTEM WITH
      NEW APPLICATIONS

MORE INFORMATION   PURCHASE UPGRADE

248   **FIG. 5**   252   246, 148

238

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126   144   148   256   128

EVALUATION	CURRENT SYSTEM	UPGRADE SYSTEM	GAINS
254			
CRITERIA #1	VALUE 1A–1	VALUE 1B–1	AB1%
CRITERIA #2	VALUE 1A–2	VALUE 1B–2	AB2%
CRITERIA #3	VALUE 1A–3	VALUE 1B–3	AB3%
CRITERIA #4	VALUE 1A–4	VALUE 1B–4	AB4%
CRITERIA #N	VALUE 1A–N	VALUE 1B–N	ABN%

GRAPHS OF RESULTS   258

MORE INFORMATION   PURCHASE UPGRADE

260   **FIG. 6**   262